



“The Tap”

Periodic News and Notes from the
**Vermont Evaporator
Company**

IN THIS ISSUE: Making an Outdoor Winter Home for Your Sapling; Free Wood and New Pans; VEC Appoints Brand Ambassadors: YOU!

Where Will Your Sapling Winter?



Our Sapling, Looking Radiant in “Experimental Blue”

I don't know about your home towns, but snow-that-accumulates is in the ten-day forecast here in beautiful, downtown Montpelier, Vermont. Time to tick off what remains on that before-the-snow-flies list! For us, that means winterizing the chicken coop, spreading compost on the garden beds, and—due to the sheer amount of stuff in our garage (and I don't mean our cars, of course)—finding a nice, outdoor spot for our Sapling to winter over. If you have indoor space in a garage, shed or shack, good on you! If not, you are in good company. Here's how we'll be situating our Sapling outdoors this winter:

- We'll prepare our Sapling for hibernation by emptying the barrel of firebrick and ash and applying a layer of vegetable oil to the inside and outside of the barrel to discourage rust. (This isn't a bad idea even if you are storing your Sapling indoors.)

- We'll pack the stovepipe inside, turn the pan upside-down, and place our unit at or near where we'll be using it during sugaring season, on a level patch of land at a safe distance from the snowplow, eaves, or any other place where snow is likely to accumulate in piles.
- We'll cover our Sapling in a tarp so that it is protected from winter precipitation and easily extractable from whatever snow and ice remains when it's time to sugar!

Free Sugar Wood and New Pans

Are you a Vermonter who hasn't put up your sugar-wood yet? For shame! No worries. For the rest of November, you can get a half-cord of seasoned sugar-wood FREE with the purchase of a Sapling or a new Evaporator Pan on www.vtevap.com. “You Pick” – we'll help you load.

What!? You didn't know you could buy just an Evaporator Tray from us? Listen, we know some of you are happy with your cinder blocks, and that's OK. But maybe it's time for a food-grade, stainless tray with lead-free welds and a pour-off valve? Makes a nice holiday gift . . .



Your New Evaporator Pan is Ready!

Vermont Evaporator Company Appoints New Brand Ambassadors for the Holidays: YOU!

Congratulations! You've been appointed as a Vermont Evaporator Company Brand Ambassador, just in time for the holiday shopping season. Lucky you!

Your duties, should you choose to accept them, are:

- Forwarding this newsletter to anyone you know in the following "sugaring" states (bet you didn't know there were so many!): Connecticut, Illinois, Indiana, Kentucky, Maine, Maryland, Massachusetts, Michigan, Minnesota, Missouri, New Hampshire, New Jersey, New York, Ohio, Pennsylvania, Rhode Island, Vermont, Virginia, West Virginia, and Wisconsin
- Printing out page three of this newsletter and tacking it up at your local hardware store, farm-stand, or any other place where handy, earthy people congregate. (Bonus points for affixing a red bow to the page!)
- If you go in for such things, liking us on Facebook [here](#), following @VTEvaporatorCo on Twitter [here](#), and vermontevaporatorcompany on Instagram [here](#) in time for holiday announcements and offers!

Thank You!



The Sapling, Looking Ready for a Big, Red Bow

Endnotes

- Did you know? You can make apple cider syrup on your Sapling in the fall! The best part? It only takes 6 gallons of cider to make 1 gallon of apple syrup! Apple syrup is tart and sweet. It's great on pancakes and waffles, in salad dressings and barbeque sauces, or just over ice cream. On OUR Thanksgiving Table, we'll be serving apple cider syrup over ice cream that's over apple pie!
- Are you a Vermonter who buys and supports local? Now you can help us grow this good-clean-fun family business for as little as \$250 by "localvesting" in us! It's easy! Visit www.milkmoneyvt.com, our Vermont crowd-funding partner, to find out how!
- As always, keep in touch! We're at info@vtevap.com, 802-522-8499, and www.vtevap.com!



A Gaggle of Saplings, Ready for Sale



How it All Started; The Upside to a Careless Garage



Buy Them an **Evaporator** for the Holidays!



The Sapling, Looking Ready for a Big, Red Bow

Introducing the Vermont Evaporator Company “Sapling!”

- Sized for hobbyists with 5 to 50+ taps.
- Designed for outdoor use; no sugar shack needed!
- Just \$795 at www.vtevap.com. (Or buy the stainless tray only for \$285!)
- Visit www.vtevap.com, drop us a line at info@vtevap.com or call 802-552-8499 for more information!